



MERITUS
EXECUTIVE SEARCH EXCELLENCE

MICHELLE COLLINS

Chief Talent Officer • Executive Recruiter



Michelle Collins brings over 20 years as an accomplished leader in executive search, talent acquisition, marketing, and management, including serving in Fortune 25, Fortune 500 companies, and private sector organizations as Vice President of Marketing and hiring manager for some of the most “Admired Companies.” She then gained extensive executive search experience in the rail industry, developing years of expertise. In 2021, Michelle joined Meritus Executive Search Excellence as Chief Talent Officer, Executive Recruiter exclusive in freight and passenger rail c-suites, senior executives, finance, sales and marketing, engineering, and other industry specialists, where she continues to support diversity, equity, inclusion, and innovation goals, and drive meaningful results.

EXECUTIVE SEARCH CONTRIBUTIONS & INFLUENCE

She was a top performer in the rail industry in 2019, a vital member of the team that placed approximately twenty c-suite leaders, executives, and industry specialists in six months. Michelle’s extensive and ongoing training in executive search and her years of corporate experience are the foundations of her expertise and success. As a hiring manager and leader of high-performance teams throughout her career, she understands and addresses the importance of hiring the right talent, succession planning, and building bench strength within an organization’s culture to drive organizational excellence. Michelle works successfully with clients and candidates, delivering results that advance organizations and provide search excellence.

Michelle earned a Bachelor of Science, Industrial Engineering degree from Iowa State University and an MBA from the Kellogg School of Management at Northwestern University. Michelle has been a volunteer, coach, and advisor to engineering students and recent graduates, preparing them with the strategies and skills to be successful in the job search process in their professional fields. You can often meet Michelle at rail industry events and conferences. Michelle lives in the Chicago area with her family.